



DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

[DLA Land & Maritime \(L&M\)](#) is the land and maritime supply chain manager for DLA and is headquartered in Columbus, Ohio. L&M provides land weapon systems and maritime weapon systems support to the defense community and other governmental customers.

DLA L&M supports more than 1,400 weapon systems and is the material manager for 2.1 million national stock number items, industrial retail supply and depot-level reparable (DLR) acquisitions. It awards over 700 thousand contracts annually and handles more than 6 million orders on a yearly basis.

Positioned alongside its military customers, DLA Land manages industrial support activities and DLR procurement operations in Warren, Michigan and Aberdeen, Maryland. DLA Maritime manages such activities and operations in Mechanicsburg, Pennsylvania, and at Naval Shipyards located in Norfolk, Virginia, Puget Sound, Washington, Portsmouth, Virginia, and Pearl Harbor, Hawaii.



WHAT DOES DLA LAND & MARTIME PROCURE?

LAND	MARITIME
	
<ul style="list-style-type: none"> • Wheeled Vehicle Components • Tracked Vehicle Components • Specialized Batteries • Nuts and Washers • Converters 	<ul style="list-style-type: none"> • Valves / Hardware • Fluid Handling • Electronics • Motors • Packing / Gaskets

L&M also purchases some of the [consumable hardware](#) items such as o-rings, and knobs and pointers.

WHERE TO FIND PROCUREMENT OPPORTUNITIES

DLA L&M conducts most of its business electronically through the DLA Internet Bid Board System (DIBBS). DIBBS is a web-based bid board that allows suppliers to search for, view, and submit secure quotes on Requests for Quotations (RFQs), search and view Request for Proposals (RFPs), and view awards for DLA items of supply. Most of L&M's solicitations are posted on the DIBBS bid board at www.dibbs.bsm.dla.mil.

All procurements opportunities over \$25,000 are publicized on the Federal Contract Opportunities website at SAM.gov.

Search for DLA L&M's opportunities and notices in SAM.gov using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)			
Aberdeen, Maryland	SPRBL1			
Albany, New York	SPRAL1			
Columbus, Ohio	SPE7L*	SPE7M*	SPM7LX	
Mechanicsburg, Pennsylvania	SPRMM1			
Norfolk, Virginia	SPMYM1			
Pearl Harbor, Hawaii	SPMYM4			
Portsmouth, Virginia	SPMYM3			
Puget Sound, Washington	SPMYM2			
Warren, Michigan	SPRDL1			



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MAJOR SPEND PATTERN FISCAL YEAR (FY) 2021 (All Dollars)

Source: SAM.gov

Grand Total DLA Land and Maritime FY21		\$ 3,798,180,053
334511	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$ 507,565,255
334413	SEMICONDUCTOR AND RELATED DEVICE MANUFACTURING	\$ 346,584,239
333618	OTHER ENGINE EQUIPMENT MANUFACTURING	\$ 157,805,629
332911	INDUSTRIAL VALVE MANUFACTURING	\$ 151,976,911
493190	OTHER WAREHOUSING AND STORAGE	\$ 148,855,294
335911	STORAGE BATTERY MANUFACTURING	\$ 124,546,090
334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$ 103,746,699
336390	OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$ 101,934,617
332994	SMALL ARMS, ORDNANCE, AND ORDNANCE ACCESSORIES MANUFACTURING	\$ 94,010,633
336413	OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$ 86,462,352
334220	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$ 86,178,528
333613	MECHANICAL POWER TRANSMISSION EQUIPMENT MANUFACTURING	\$ 84,233,105
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$ 70,532,844
334412	BARE PRINTED CIRCUIT BOARD MANUFACTURING	\$ 68,684,480
339991	GASKET, PACKING, AND SEALING DEVICE MANUFACTURING	\$ 63,202,886
332510	HARDWARE MANUFACTURING	\$ 62,685,080
332996	FABRICATED PIPE AND PIPE FITTING MANUFACTURING	\$ 62,416,652
335312	MOTOR AND GENERATOR MANUFACTURING	\$ 61,846,595
335999	ALL OTHER MISCELLANEOUS ELECTRICAL EQUIPMENT AND COMPONENT MANUFACTURING	\$ 58,632,365
333996	FLUID POWER PUMP AND MOTOR MANUFACTURING	\$ 55,840,896
333999	ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MANUFACTURING	\$ 51,621,756
335931	CURRENT-CARRYING WIRING DEVICE MANUFACTURING	\$ 47,797,719
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$ 43,305,233
332919	OTHER METAL VALVE AND PIPE FITTING MANUFACTURING	\$ 42,129,455
334417	ELECTRONIC CONNECTOR MANUFACTURING	\$ 41,908,859

Training Opportunities Calendar Year (CY) 2022



Virtual Training, Knowledge, and Opportunities (TKO) Seminars are collective and/or individual sessions that teach vendors how to START doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through DIBBS, and the procedures for viewing/downloading drawings. There are also many other relevant topics of discussion. The courses are designed for dealers, distributors, and manufacturers, but NOT a company that provides "services." All sessions are held virtually and are free.

TKO Seminar Dates

- January 11-12, 2022
- March 15-16, 2022
- May 10-11, 2022
- June 14-15, 2022 (For PTACS Only)
- September 6-7, 2022
- November 1-2, 2022

Make reservations at:
<https://tko.dla.mil>
(Select Land & Maritime)

DLA L&M SMALL BUSINESS OFFICE CONTACT INFO

Email:	SMBIZLandCOLS@dla.mil
Toll Free:	800-262-3272
Phone:	614-692-3541

WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website
www.dla.mil/smallbusiness

